



The Arc
of Southington

2016 Annual Report



Achieve With Us

Board of Directors

Officers:

President: Christine Weston
Vice President: Walter L. Rice
Secretary: Christina Hicinbothem
Treasurer: Pamela Smith

Directors:

J. Patrick Byrne
Kimberly Doerfler
Gordon Grady
Robert Holm
Darlene Napolitano

Administrative Staff

Sandra Amato, CEO
Tricia Gibney, Chief Operating Officer
Lydia Anderson, HR Coordinator
Brian Banks, Director of Behavioral Services
Amanda Clair, Training Coordinator
Gloria Clair, Clerk
Michelle Govoni, Bookkeeper
Krista Galante, Clerk
Sue Hicinbothem, HR Officer
Lyn Lorenzo, Quality Assurance Director
Kathleen Panella, Office Manager
Ron Pape, Business Manager
Jennifer Peifer, Development Coordinator
Judy Roberge, Recreation Director
Stephanie Rossi, Clerk
Carolyn Williams, Quality Assurance Director

A Message from Sandra Amato, CEO

As we reflect on 2016 and all the challenges and changes we've faced in the nonprofit health and human services sector, one constant has kept us focused. Since our founding in 1954, The Arc of Southington has never wavered from our commitment to be a leader in the community supporting people with developmental and intellectual disabilities, and their families.

We hosted several events and fund raisers in 2016 including our annual dinner dance, our first ever walk-a-thon, a fun-filled picnic/annual meeting at Lake Compounce, a Halloween celebration at the Cadillac Ranch, and a Holiday gathering at the Calendar House. Each event an opportunity for members of our I/DD community to bond closer with their peers and make new and lasting friendships.

Our fundraising also included our first venture into the Travelers Championship Birdies for Charity program, proceeds from sales at Good Cause Gifts in Berlin, proceeds from raffles at the weekly car shows organized by Doug and JoAnn York, and more.

The self-advocacy group, A New Way, put on an awesome variety show in June with 130 people in the audience enjoying the music from their "Through the Years" theme. The funds raised at the show benefited the group. We are so thankful to the Community Foundation of Greater New Britain for their \$750 Community Sponsorship Award that allowed us to purchase much needed set supplies, costumes, and a PA system.

The Recreation group had a nice vacation in Stowe, Vermont this summer. The group of 33 toured Ben & Jerry's, Vermont Teddy Bear Factory, Cabot Cheese Factory, and cruised Lake Champlain!

In the coming year we hope to make our dream of a building and parking expansion a reality. Plans for the build out to expand our conference room and add some much needed office and parking space are underway. We will surely keep you posted as to our progress.

Finally, on behalf of The Arc of Southington, I'd like to personally thank all of you for your continued support and belief in our organization and the good work that we strive to do each day.

With Gratitude,



Sandy Amato
CEO

“The Arc of Southington is a leader in the community: educating, empowering, supporting, and advocating for people with disabilities.”

159

Individuals Served

The Arc of Southington serves individuals in multiple programs including Community Living Arrangements, Residential Supports, Individualized Home Supports, Individualized Day Supports, Adult Recreation, and Self-Advocacy.

168

Members

Our membership consists of individuals, businesses and families who support us. As members of The Arc of Southington, they are entitled to membership with The Arc CT and The Arc US, have voting rights at our annual meeting, and receive early notification of our special events and promotions.

205

Full & Part Time Staff

The Arc of Southington employs 89 full-time staff, 33 part-time staff, and a roster of 83 relief staff to fill in as needed to help us support all of our individuals.

2016 Fundraising Gala

On a cold February night in 2016, The Arc of Southington held it's largest fund raiser of the year. Close to 300 people were in attendance to mark the 24th year of this special event. After a lavish dinner and drinks, people took to the dance floor to dance the night away! We were very fortunate to have Senator Richard Blumenthal stop by to address the crowd and take the time to meet with so many of the individuals we support.

Later, the famous silent auction and raffle got underway. Thanks to all the wonderful local - and not so local - businesses who donated such fantastic prizes to bid on and raffle off, not to mention the sponsorships. We were able to raise \$7,690.

Our 25th Annual Fundraising Gala will happen on Saturday, March 25, 2017, at the Aqua Turf in Plantsville. We hope to see all of you there!



2016 Fundraising Totals for The Arc of Southington Events

Golf Tournament - \$8,442
Psychic Medium Event - \$1,932
Birdies for Charity - \$1,680
Car Show Proceeds - \$1,000

Annual Gala - \$7,690
Giving Back Girls - \$1,712
Tag Sale - \$1,213
Arc-A-Thon - \$623

A Very Special Thank You to Our Donors Who Contributed \$250 or More in 2016

Dr. Ambrose Alfonsi, J. Patrick Byrne, Robert & Francine Holm, Mr. & Mrs. Walter Rice, Mr. & Mrs. William Wessman, Doug & Joann York, Amica Companies Foundation, Brown & Brown Insurance, Community Foundation of Greater New Britain, Foxwoods Resort Casino, Guilmartin, DiPiro, & Sokolowski, LLC, Inc., Holm Corrugated Container, Inc., Joe & Kay Calvanese Foundation, PJW Nursing Consultants, LLC, The Travelers Championship

2016 Donors – Individuals and Businesses

Stephen Allaire, Mr. & Mrs. Don Amato, Kimberly Antol, Nancy Barger, Hervey Berthiaume, Richard Blumenreder, Mr. & Mrs. Robert Britton, Donna Brouillard, Brandy Ciraldo, Harold Costello, Kaye Davis, Barbara Devlin, Kimberly Doerfler, Mr. & Mrs. Robert Hicinbothem, Robert & Teresa D'Onofrio, Star Estelle-Posick, Mary Etter, Joan Faust, Beverly Fiondella, Michael & Johanna Furgalack, Krista Galante, Robert & Deborah Gejda, Alice Gray, Mr. & Mrs. Paul Greenhalgh, Paula Guerin, John Jahne, Maureen Jahne, Dr. Youssef Khawaja, Lawrence Klein, Jennifer & Rebecca Kronenberger, Barbara Kuslan, Barbara & Edward Lee, Jennifer Levine, Mary Lou Mack, William Marshall, James McCabe, John & Moira Myers, Darlene Napoletano, Sheryl Norton, Joseph O'Hala, Jr., Henry & Janie Palasek, Marc Pelletier, Edwin & Nancy Peterson, Carol & Mark Phalin, Alex Ricciardone, Michael & Catherine Riccio, Wendy Rice, George & Judy Roberge, Steven & Carol Rosenfield, Robert & Stephanie Rossi, Greg Sadler, Stephen Seiser, Farid F. Shafik, MD, Stephen & Mary Sheehan, Lucinda Smith, Pamela Smith, Mike Sokolowski, Carl & Melita Sokolowski, Mary Sprague, Marianne St. Germain, Jennifer Steffanci, Jennie Telesco, David & Katrina Toce, Brett & Nicole Valentine, April Valentine, Richard Viagrande, DMD, Bettina & Charles Vossbrinck, Bob & Sue Weber, Christine Weston, William & Laura White, Carolyn Williams, Mary Frances Wolf, William & Joyce Yelenak – Agway, A Moment Away, Angela's Pizza, Anthony Jacks, Apple Valley Bowl, Ardmore Printing & Promotional Products, Auto Zone, Barker Animation, Barnes Museum, Berlin Batting Cages, Best Cleaners, Big Y, Bimontes Pizza Castle, Inc., Blue Ridge Systems, Bob's Discount Furniture, Boston Rex Sox, Bozzuto's, Bridgeport Bluefish Professional Baseball, Bridge Wine & Spirits, Cafe Del Mondo, Champions Skating, Children's Museum, CT Institute of Hair Design, Danbury Railway Museum, Drust Family Shop Rite of Wallingford and Southington, East Side Restaurant, Eddie's Sombrero, Eldirons Pizza, Essex Steam Train, Euro Healthcare, Firestone, Friendship Lodge #33, Giovanni's Pizza, Good Cause Gifts, Gouveia Vineyards, LLC, Hair Creations by Toni, Hancock Pharmacy & Surgical, Hartford Wolf Pack, Hartford Yard Goats, Home Depot, IHOP, Janazzo Heating & Air Conditioning, J. Timothy's, Just for You, Karabin Farms, Lake Compounce, Laser Planet, Leether Automotive, Long Warf Theatre, Manor Inn, Mattatuck Museum, McCabe's Moving, Mohegan Sun, Monitor Controls, Motorlease, Mt. Southington, Mystic Seaport, Napa Valley Auto, Nardelli's, Nature's Spa, New Britain Museum of American Art, New England Air Museum, New England Patriots, New York Giants, New York Jets, New York Mets, Noodles & Co., Omar Coffee, Outback, Outerwall, Pagliacci's, Palace Theater, Panera Bread, Patrick Baker & Sons, Pelgano's Stained Glass, Pilgrim Furniture, Polish Falcons of America—Nest 307, Polylok, Inc., Quassy Amusement Park, River Valley Oil Service, LLC, Ragozzino's, Renaldo's, Rita's of Southington, Rob Pierpont Photography, Roller Magic Roller Rinks, Rotary Club of Southington, Sam the Clam's, Saybrook Point Inn, Say It with Signs, Seven Angels Theatre, Shop Rite, Ski Sundown, Smokin with Chris, Southington Auto Wash, Southington Chamber of Commerce, Southington-Cheshire YMCA, Southington Community Services, Southington Country Club, Southington Eye Associates, P.C., Southington Sons of Italy, Southington Wine & Spirits, Southwest Airlines, Spartan's II, Spruce Hill Nursery, LLC, Starplex Cinemas, Studio 466, Subway, Target, The Cheesecake Factory, The Little Red Store, The Preservation Society of Newport County, The Valley Railroad Company, Timberland Construction, TOPS Market, Town Fair Tire, UCONN, Wadsworth Atheneum, Warner Theater, Yale Peabody Museum



Self Advocates Show off Their Talent in Benefit Variety Show

With a cast of 30, *A New Way*, the self-advocacy group sponsored by The Arc of Southington, put on a variety show for the ages. “Through the Years” featured songs from the 1960’s to the present day and delighted the audience at the sold out performance on June 5th.

A Muppet Show skit kicked off the show followed by solo and ensemble musical numbers from *Love Shack* to *New York, New York*. There were even a couple of Elvis impersonations!

Proceeds from the show helped to fund *A New Way* initiatives and events.



Elvis rocks the house to Hound Dog



Ensemble cast performs New York, New York

A New Way Activities in 2016

In addition to the many practices and rehearsals for the variety show, *A New Way* held several meetings and events throughout the year. Among them a Valentines Day party, St. Patrick’s Day celebration, a cast party celebrating the success of the show, a bus trip to Mohegan Sun Casino in November, and their own holiday party with a “Secret Santa.” Each event had over 30 individuals participating.



People First CT, of which *A New Way* is a subsidiary, held its annual conference in June.

A New Way founder, Mike Ruzzi, was elected Vice President of People First CT for a two-year term!

Recreation Activities

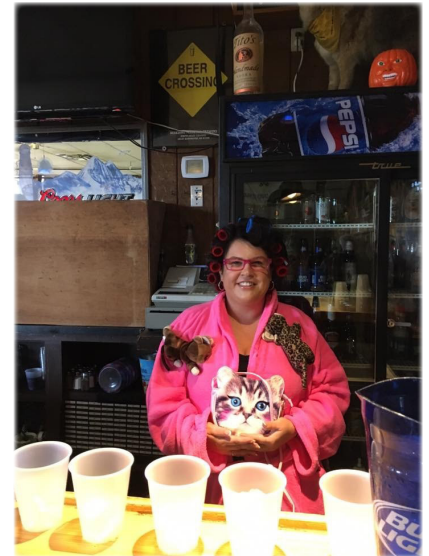
The Recreation Group is going strong with 80 members, 3 part-time staff, and two volunteers. Each month in 2016, five events were offered via a newsletter/calendar to participants who then chose which ones to attend. The total through December equals 1,198 times that an individual in the program was enjoying an event in our community in 2016!

Pastor Bob Smith of the Faith Baptist Church on Laning Street in Southington graciously allows our group the use of the church hall any time we need it. The Recreation Group hosted monthly dinners at the church, and often individuals combined their birthdays with our dinners making the events truly memorable. Pastor Bob fully supports the mission of The Arc of Southington.



Our annual trip this past summer was to Vermont and was entirely funded by the proceeds from the golf tournament that we sponsor each May. Twenty-seven adults, four staff, and two volunteers were able to participate in the trip.

In October the Recreation Group hosted a Halloween Bash at the Cadillac Ranch. The event was open to the public (18 and over) and featured raffles, costume prizes, and more! We had over 200 people attend with some very creative costumes.



Costumes of every character imaginable filled the hall at the Cadillac Ranch!



THE ARC OF SOUTHTON, INC.
Statements of Financial Position
June 30, 2016 and 2015

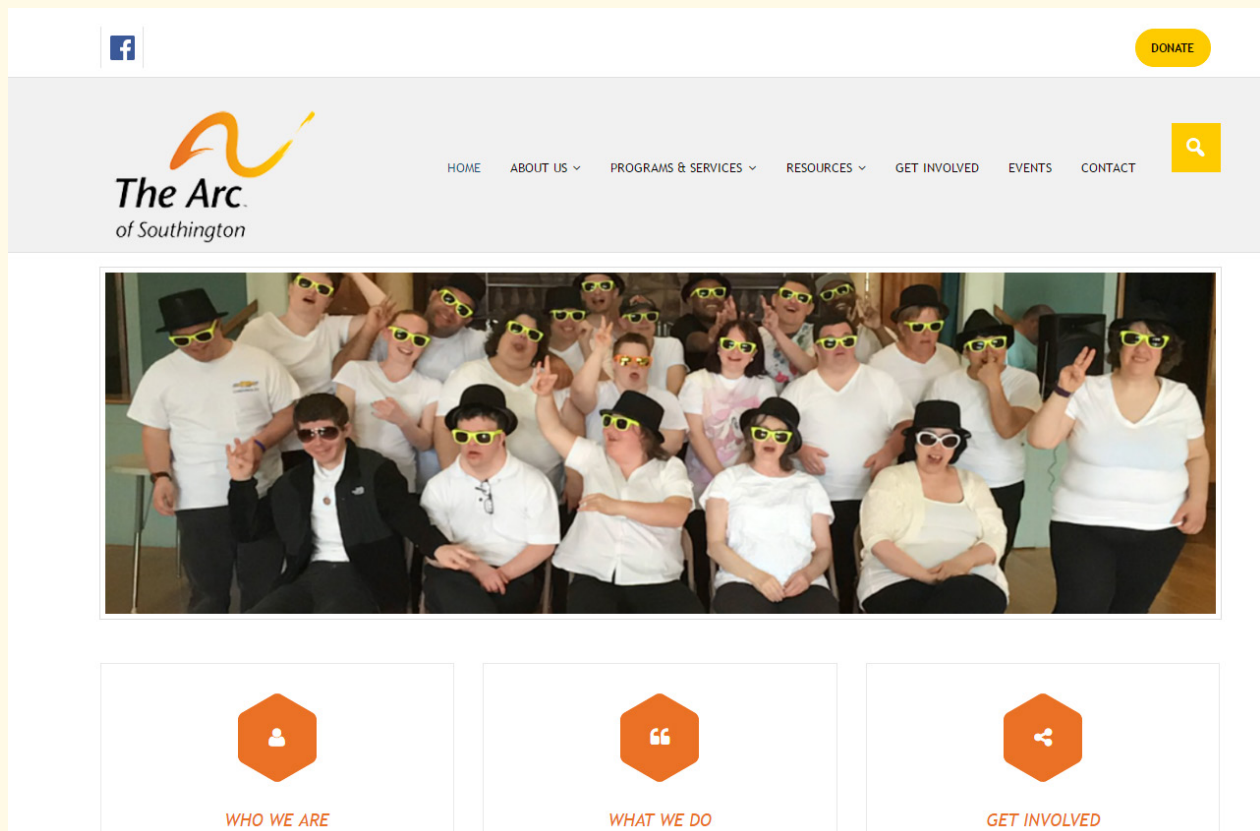
	<u>2016</u>	<u>2015</u>
Current assets:		
Cash	\$ 181,554	\$ 359,262
Investments	122,800	127,865
Accounts receivable	512,240	592,052
Prepaid insurance	2,453	5,032
Other assets	<u>-</u>	<u>1,280</u>
Total current assets	<u>819,047</u>	<u>1,085,491</u>
Fixed assets:		
Property and equipment, net	<u>1,109,396</u>	<u>1,144,591</u>
Other assets:		
Replacement reserve	125,836	114,103
Development costs	<u>26,716</u>	<u>19,931</u>
Total other assets	<u>152,552</u>	<u>134,034</u>
Total assets	<u>\$ 2,080,995</u>	<u>\$ 2,364,116</u>
Current liabilities:		
Accounts payable	\$ 76,776	\$ 83,089
Accrued expenses	327,595	557,398
Current portion of mortgages and notes payable	<u>37,942</u>	<u>35,255</u>
Total current liabilities	<u>442,313</u>	<u>675,742</u>
Long-term liabilities:		
DDS cash advances	120,327	120,351
Mortgages and notes payable, less current portion	<u>734,746</u>	<u>772,755</u>
Total long-term liabilities	<u>855,073</u>	<u>893,106</u>
Total liabilities	<u>1,297,386</u>	<u>1,568,848</u>
Net assets:		
Unrestricted	<u>783,609</u>	<u>795,268</u>
Total net assets	<u>783,609</u>	<u>795,268</u>
Total liabilities and net assets	<u>\$ 2,080,995</u>	<u>\$ 2,364,116</u>

THE ARC OF SOUTHTON, INC.
Statements of Activities and Changes in Net Assets
For the years ended June 30, 2016 and 2015

Changes in Unrestricted Net Assets

	<u>2016</u>	<u>2015</u>
Revenue and other support:		
Operating revenue (Schedule 1)	\$ 6,115,327	\$ 5,760,562
Contributed rent	45,500	45,500
Fund-raising	80,163	59,644
Donations	12,317	13,056
(Loss) on investments	(10,470)	(1,934)
Interest and dividends	6,295	4,114
Miscellaneous	<u>6,310</u>	<u>4,546</u>
Total revenue and other support	<u>6,255,442</u>	<u>5,885,488</u>
Operating expenses (Schedule 2):		
Community living arrangements	3,236,496	3,115,183
Individual home support	333,328	416,508
Day programs	232,104	146,355
Continuous residential support	1,564,451	1,398,440
Private pay and waiver programs	7,302	6,180
Recreation, fund-raising and other	127,507	130,692
Administrative and general	<u>765,913</u>	<u>706,198</u>
Total operating expenses	<u>6,267,101</u>	<u>5,919,556</u>
(Change) in unrestricted net assets	(11,659)	(34,068)
Unrestricted net assets, beginning of year	<u>795,268</u>	<u>829,336</u>
Unrestricted net assets, end of year	<u>\$ 783,609</u>	<u>\$ 795,268</u>

Enhanced Technology Helps Us to Communicate Better With You



2016 saw quite a few changes in our web and social media presence, as well as our communications strategy. Thanks to the design and technical skills of Mark Udvadia (Dot Com Technologies) we have a brand new state of the art website. Our new site enables us to post information about events and job opportunities, take online registrations and donations, and actively receive your feedback. The site also includes information about our organization, links to resources, and so much more! You can sign up for our periodic email updates, too.

Visit us at www.arcsouthington.org.

We've created an official Facebook page and presence with over 200 followers and more joining each week. Our page is a wonderful place for us to showcase photos and share information about what is happening in our I/DD community. It also allows us to share important legislative and advocacy information in real time. Follow us on Facebook!

www.facebook.com/ArcSouthington

The Arc of Southington also began publishing a quarterly newsletter, *The Leader*, full of updates and information about what's going on in our little corner of the state. Members receive a paper copy of the newsletter, and we also feature a PDF version on our website. Check out past issues at www.arcsouthington.org/resources/newsletter.

We are grateful to our diverse membership, many of whom support us far beyond their annual dues. Members of The Arc of Southington have a strong belief in our mission and the work we do.

Thank you!

Mr. & Mrs. Don Amato
Kimberly Antol
Mark Bannon
David Banton
Nancy Barger
Florence Bellonio
Marshall Bennett
Mariel Bergeron
Hervey Berthiaume
Scott Bethke
Melissa Blanchette
John & Donna Bouteiller
Maureen Boyle
Mr. & Mrs. Robert Britton III
Mr. & Mrs. Maurice Brouillard
Shannon Bryson
Beth Bussett
Ruth Ann Bussett
J. Patrick Byrne
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Steve & Wendy Callahan
Kathleen Campbell
Doreen Carlson
Maxine Casale
Laura Cirinna
Gloria Clair
Cindy Costello
Harold Costello
Barbara Devlin
Mr. & Mrs. James Dolan & Family
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Justin Drost
Liliane Eastman
Star Estelle-Posick
Mary Etter
Joan Faust
Juleay Febles
Lori-Ann Ferreira
Beverly Fiondella
Maria Fortier
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Michael & Maria Galbick
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Brenda & Todd Gaylord

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Eugenia Greco
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Daniel & Barbara Hedden & Family
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Susan & Robert Hicinbothem
Robert & Francine Holm
Eddie & Sonia Hunt
John Jahne
Robert and Susan Kania
Michael Karabin
Lawrence Klein
Vicki Knopf
Maureen & Frank Kristopik
Thomas & Maureen Kronenberger
Jennifer & Rebecca Kronenberger
Andrew Larkin
Barbara & Edward Lee
Ashley Linn
Tom & Joyce Luedke
Mary Lou Mack
Frank Marek
State Senator Joe Markley
Rev. & Mrs. William Marotti
William McDermott
Tyrone & Janet Mellon
Ryan Mitchell
Michael & Diane Moller-Marino
Sylvia Mongillo
Janeen Monitto
Diane Morales
David & Linda Morley & Family
Celeste Morrison
Larry Nadeau
Darlene Napoletano
Mr. & Mrs. Rick Narus
Cynthia Neal
Kathleen Panella & Family
Ronald Pape
Naketta Pearsall

Jennifer Peifer
Lisa Peterson
Mary Pilch
William Ravenscroft
Alex Ricciardone
Michael & Catherine Riccio
Mr. & Mrs. Walter Rice
Wendy Rice
George & Judy Roberge
Barbara Roode
Michael & Deborah Ruzzi
David & Roselyn Ryan
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Krista Semanoff
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Hashaad Springer
Marianne St. Germain
Elizabeth Swist
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Mr. & Mrs. David West
Christine Weston
Rae Ann White
William & Laura White
George Williams
Carolyn Williams
Sean Woronick, Sr.
William & Joyce Yelenak
Apple Valley Veterinarians, LLC
Giovanni's Pizzeria
Holm Corrugated Container, Inc.
New Life Church
Southington Chamber of Commerce
Southington-Cheshire Community YMCA
Southington Eye Associates, P.C.
Timberland Construction, LLC



of Southington

201 West Main Street
Plantsville, CT 06479

The Giving Back Girls

2016 was a busy year for the Giving Back Girls, a local group of middle and high school students who perform acts of good will to benefit the Southington community. During two “Fill that Fire Truck” events they were able to collect two tons of food. At the “Fill that Bus” event at Walmart, they collected enough supplies to fill 400 back packs for kids in need. Proceeds raised by the Giving Back Girls are distributed by The Arc of Southington to local charities.

